TechPath™

H2Flow Hire

Delivering nature's vital nutrient

H2Flow Hire

As the preferred water carrier to Brisbane City Council and many companies in the landscape, civil, and construction industry, you need to know that your technology choices will support you without fail. For H2Flow Hire, moving to the cloud has simplified the IT environment, removed expensive servers, and delivered an abundance of new functionality.

The Challenge

H2Flow Hire are the leading water carrier for Brisbane and South East Queensland. Servicing both commercial and residential customers with a huge fleet of trucks carrying between 2,000 litres and 30,000 litres, efficient IT systems are critical to meet their client's needs.

Paul Ryan, Director of H2Flow Hire said 'Our previous solution was server based and using traditional telephony. It was time for an upgrade'.

Servers become expensive to maintain over time and can have limited functionality, when compared with cloud applications. Moving to a cloud environment allows users to leverage new features as soon as they become available, enhance business capabilities, and increase security.

'At the end of the server's useful life, we were convinced that cloud-based solutions had advanced enough to gain our confidence. We were correct,' said Paul.

The Solution

H2Flow Hire have been working with TechPath for many years, and were already utilising managed services, internet, and Office 365 for emails, so our team knew it was the right time to address the move to newer technologies. After a thorough assessment of current hardware age and specifications, the TechPath team and H2Flow Hire entered discussions about further adopting cloud technologies, and how the timing of the migration would best fit into business operations.

Careful planning of the implementation meant there was no downtime, and the transition had no impact to H2Flow Hire's workflows.

'The end solution was developed in close consultation with TechPath's team to gain the maximum uplift in our business productivity and flexibility,' said Paul.

'The key was moving to the most advanced cloud-based software solutions with great support from TechPath. It also moved our IT costs to be per user based meaning our costs are now calculated on the business size, not the server size and maintenance costs'.

'It was a great decision and one we have not looked back on'.

The Outcome

For the team at H2Flow Hire, the gains in efficiency have made the working day more productive. Access to data is available from any location and is safer than ever. They now have predictable IT budget, fixed-price proactive support, reliable systems, and access to leading edge software on a variable cost basis.

'We selected TechPath because they deliver what they say they will. They already had a proven track record with us for many years and have continued to do so,' Paul said.

When asked about any lessons or advice he could pass on to other companies looking to move to the cloud he said, 'Do your homework, be diligent, don't rush, and don't be afraid to challenge yourself and the solutions being offered. The newest fad may not necessarily be the best fit for your ongoing and future business requirements'.

He adds 'Cloud based solutions are hard to pass up when you have strong IT support with TechPath'.

'They are just nice people!'